# Intangible Capital: Complement or Substitute in the Creation of Public Goods?

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Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
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# Motivation

- growing awareness that intangible capital is an important component for economic success and subsequent social prosperity
- growing literature on intangible capital
  - method development and relevance in firms, industries and nations (*inter alia* Corrado et al., 2005; Inklaar, 2010; Piekkola, 2014; Görzig and Gornig, 2015; Bacchini et al., 2016)
  - contribution to growth, productivity, output elasticity (*inter alia* van Ark et al., 2009; Corrado et al., 2009; Edquist, 2011; Piekkola, 2011; Goodridge et al., 2013; Roth and Thum, 2013; Niebel et al., 2013; Chen et al., 2014; Corrado et al., 2014a,b)

Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
•00	0000	00	00	

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- substitutability between intangible and tangible capital is less studied
- knowing substitution elasticity is essential to avoid unintended consequences of stimulus packages or spending cuts

Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
000	0000	00	00	

#### Research Question and Main results

#### Research question

Is intangible capital a substitute or, to some degree, a complement for other inputs?

Introduction	Methods & Empirical Strategy	Data	Results
000	0000	00	00

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Conclusion

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#### Contribution to the literature

- first analysis of the elasticity of substitution between intangible capital and other inputs for public sector in Europe
- adds evidence for significant contribution of intangible capital in the public sector

Introduction	Methods & Empirical Strategy	Data	Results
000	0000	00	00

#### Research Question and Main results

#### Research question

Is intangible capital a substitute or, to some degree, a complement for other inputs?

#### Contribution to the literature

- first analysis of the elasticity of substitution between intangible capital and other inputs for public sector in Europe
- adds evidence for significant contribution of intangible capital in the public sector

#### Main Results

 intangible capital is only weakly substitutable with other inputs; but also not fully complementary Conclusion

 Introduction
 Methods & Empirical Strategy

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 ○○○○

Data

Results

Conclusion

# Outline

#### Introduction

Motivation Research Question and Main results

#### Methods & Empirical Strategy

Production Functions Estimation Procedure

Data

Data

#### Results

Results

Conclusion

Introduction	Methods & Empirical Strategy	D
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# Production Function

- along the line of previous literature, intangible capital is assumed to be an additional input
- implicit assumptions: intangible capital it is not in the law of motion for TFP Cobb-Douglas approach:

$$Y_{it} = C^{\alpha}_{it} L^{\beta}_{it} I^{\gamma}_{it} e^{\omega_{it}} e^{\epsilon_{it}}$$
(1)

- estimating Eq. (1) in logs by means of OLS with time, country and industry dummies
- ▶ problematic assumption: elasticity of substitution between any two inputs equals 1 at any point of the productions function → OLS provides first insights

Introduction	Methods & Empirical Strategy	Data	Results
000	0000	00	00

# Nested CES Production Functions

- nested CES production functions allows for deviating substitution elasticities
- two-level three input CES function for nesting structure CL-I:

$$\tilde{Y}_{t} = \gamma_{cl-i} e^{\lambda_{cl-i}t} \left[ \underbrace{\delta_{cl-i} \left( \delta_{cl} \tilde{\mathcal{L}}_{t}^{-\rho_{cl}} + (1-\delta_{cl}) \tilde{\mathcal{L}}_{t}^{-\rho_{cl}} \right)^{\frac{\rho_{cl-i}}{\rho_{cl}}}}_{\text{CES production function for C and L}} + (1-\delta_{cl-i}) \tilde{\mathcal{I}}_{t}^{-\rho_{cl-i}} \right]^{-\frac{\nu_{cl-i}}{\rho_{cl-i}}}$$
(2)

- ▶ with L<sub>t</sub> as labour, C<sub>t</sub> as tangible capital, I<sub>t</sub> as intangible capital and Y<sub>t</sub> as gross value added
- with  $\tilde{Y}_t = Y_t/\bar{Y}$ ,  $\tilde{C}_t = C_t/\bar{C}$ ,  $\tilde{L}_t = L_t/\bar{L}$  and  $\tilde{I}_t = I_t/\bar{I}$
- with  $\lambda$  as rate of Hick-neutral technological change, t as time index,  $\rho_{ij}$  and  $\rho_{ij_k}$  are the substitution parameters,  $\delta_{ij}$  and  $\delta_{ij_k}$  determining the optimal distribution of inputs,  $\gamma$  as a productivity parameter and  $\nu$  measures the elasticity of scale

Introduction	Methods & Empirical Strategy	Data	Results
000	0000	00	00

#### Nested CES Production Functions

the substitution elasticity is derived as

$$\sigma_{ij} = \frac{1}{1 + \rho_{ij}} \tag{3}$$

- ▶ if  $\rho_{ij} \rightarrow 0$ , the substitution elasticity approaches 1. This is the special case of the Cobb-Douglas production function.
- If ρ<sub>ij</sub> → −1, the substitution elasticity approaches infinity. In this case, inputs are fully substitutable with each other (linear production function).
- If ρ<sub>ij</sub> → ∞, the substitution elasticity approaches 0. This is the case of complementarity of inputs (Leontief production function).

example

Conclusion

Introduction	Methods & Empirical Strategy
000	0000

Data 00

# Estimation Procedure

- estimation of Eq. (2) for the nesting structures CL I, CI L and LI C
- estimation by industry to circumvent assumption of identical parameters across industries and countries
- normalization of all variables with geometric means in order to filter out country specific effects (Klump and Preissler, 2000; Klump et al., 2007a,b, 2011)
- non-linear estimation using optimization algorithms incorporated in the *micEconCES package* of R (see Henningsen and Henningsen 2011, 2014)
- issue of local minimums and implausible combinations overcome by applying grid search plus upper and lower bounds on parameters (apart from ρ<sub>ij</sub> and ρ<sub>ij-k</sub>)

oduction	Methods & Empirical Strategy	Data	Results	Conclusio
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# Data

Intro

- intangible capital data taken from SPINTAN database
- gross value added (GVA), gross fixed capital formation (GFCF), and the number of persons employed (EMP) taken from Eurostat
- first step: aggregation of different intangible assets into a single capital stock variable per one-digit industry and country
- second step: adjustment of GVA and GFCF
  - prevent double counting of R&D and software in both tangible and intangible capital by reducing GFCF by investments in R&D and software
  - GVA is adjusted upwards to capture investment in intangibles (Corrado et al., 2014b)
- third step: estimating initial tangible capital stocks using adjusted GFCF, industry specific depreciation rates and initial growth rates (both EU KLEMS) by means of PIM

Introduction	
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Methods & Empirical Strategy 0000

Data 0●

# Data

final dataset contains 700 observations covering 14 countries, four one-digit public sectors over the period 1995-2010.

Industry	Variable	Ν	Mean	Std. Dev.	Min	Max
	Value added (Mio)	191	47,970.57	50,037.68	1,171.64	151,237.40
0	Capital (Mio)	191	283,740.80	280,339.00	13,948.35	1,007,276.00
	Intangible capital (Mio)	191	12,141.88	15,029.33	138.44	55,322.82
	No. of employees (thousand)	191	849.48	925.03	35.25	3,109.00
	Value added (Mio)	191	35,847.19	35,919.32	3,783.15	111,163.20
Р	Capital (Mio)	191	75,625.90	84,922.83	6,758.27	307,540.90
	Intangible capital (Mio)	191	6,587.53	7,391.15	516.69	41,497.20
	No. of employees (thousand)	191	730.61	682.51	136.10	2,292.00
	Value added (Mio)	159	54,400.03	47,519.78	6,961.59	164,169.50
Q	Capital (Mio)	159	108,353.20	128,964.80	13,073.00	528,802.10
	Intangible capital (Mio)	159	3,315.42	3,123.73	454.12	12,892.22
	No. of employees (thousand)	159	1,333.58	1,296.11	248.37	4,882.00
	Value added (Mio)	159	8,457.21	9,047.60	934.07	30,800.09
R	Capital (Mio)	159	27,455.76	30,027.18	2,858.21	109,553.60
	Intangible capital (Mio)	159	739.71	675.30	9.77	2,047.55
	No. of employees (thousand)	159	172.82	179.97	27.14	621.00

#### Table 1: Descriptive Statistics

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations.

Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
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#### Table 2: OLS estimation results using number of employees

Variable	(1)	(2)	(3)	(4)	(5)
С	Ò.177***	0.242***	0.114***	0.0783***	0.0660***
	(0.0129)	(0.0179)	(0.00833)	(0.0125)	(0.0130)
L (EMP)	0.713***	0.617***	0.780***	0.595***	0.567***
	(0.0131)	(0.0180)	(0.00961)	(0.0236)	(0.0249)
I	0.143***	0.197***	0.0745***	0.0384***	0.0373***
	(0.00992)	(0.0109)	(0.00661)	(0.00815)	(0.00817)
Year	-	yes	yes	-	yes
Industry	-	yes	-	yes	yes
Country	-	-	yes	yes	yes
Constant	2.534***	1.830***	3.422***	5.161***	5.428***
	(0.0779)	(0.116)	(0.0639)	(0.183)	(0.199)
N	700	700	700	700	700
R <sup>2</sup>	0.966	0.972	0.990	0.992	0.992

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations.

Introduction 000	Methods & Empirical Strategy	Data 00	Results ○●	Conclusion
Results				

# Table 3: CES function parameter, estimated with lower and upper boundaries

industry	1	o( a)	δει	δ <sub>CL</sub> —I	1/	<i></i>	<i></i>	N
O	λ <sub>CL</sub> _1 -0.004***	$\gamma_{CL-I}$ 1.032***	0.447***	0.918***	$\nu_{CL-I}$ 1.57***	σ <sub>CL</sub> 0.833	$\sigma_{CL-1}$ 0.400***	191
P								
	-0.002	1.015***	0.355***	0.95***	0.768***	10	0.455	191
Q	0.008***	0.942***	0.05	0.866***	0.599***	10	0.333***	159
R	-0.003	1.022***	0.05	0.95***	0.811***	0.455	2.5	159
industry	$\lambda_{CI-L}$	$\gamma_{CI-I}$	δει	$\delta c_{l-l}$	$\nu_{CI-I}$	$\sigma_{Cl}$	$\sigma_{CI-I}$	N
0	-0.004***	1.031***	0.833***	0.492***	1.568***	0.455***	0.769	191
P	-0.003**	1.019***	0.95***	0.371***	0.844***	0.4	10	191
	0.003	0.95***	0.5	0.219**	0.628***			
Q						0.333**	0.333*	159
R	-0.006	1.052***	0.95**	0.06	0.953***	10	0.526	159
industry	$\lambda_{II-C}$	$\gamma \mu - c$	δΠ	$\delta_{II-C}$	$\nu_{II-C}$	$\sigma_{II}$	$\sigma_{II-C}$	N
0	-0.004***	1.031***	0.861***	0.592***	1.567***	0.455**	0.667	191
P	-0.002**	1.02***	0.95***	0.637***	0.816***	0.385*	10	191
Q	0.008***	0.942***	0.86***	0.95***	0.602***	0.333***	10	159
R	-0.003	1.025***	0.95***	0.95***	0.823***	2.5	0.333	159

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations. H0=1 for  $\sigma_k$  with  $k = \{CL, CI, LI, CL - I, CI - L, LI - C\}$ all other point estimates: H0=0; \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
000	0000	00	00	

Summarizing

- intangible capital is a significant input factor in the production of public goods
- intangible capital is just weakly substitutable with other inputs

Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
000	0000	00	00	

# Summarizing

- intangible capital is a significant input factor in the production of public goods
- intangible capital is just weakly substitutable with other inputs
- implications:
  - investment programs require considering intangible capital alongside tangible capital
  - austerity programs that focus on one input category might have more severe effects than expected

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example

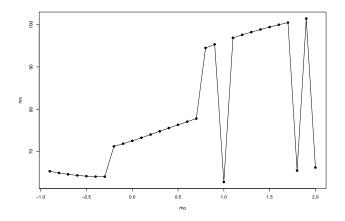
Introduction	Methods & Empirical Strategy	Data	Results	Conclusion
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# Optimization routine

Figure 1: Example  $\rho$  outliers



#### Bounds

variables	lower bound	upper bound
$\gamma_k$	-100	100
$\lambda_k$	-100	100
$\delta_{CL}$	0.05	0.5
$\delta_{CI}$	0.5	0.95
$\delta_{LI}$	0.5	0.95
$\delta_{CL-I}$	0.5	0.95
$\delta_{CI-L}$	0.06	0.5
$\delta_{LI-C}$	0.5	0.95
$\nu_k$	0.5	1.5

Table 4: Boundaries of parameters in GRID SEARCH

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations. with  $k = \{CL - I, CI - L, LI - C\}$ 

#### Data availability

#### Table 5: Data availability per country, industry and years

		Indu	istry	
Country	O84	P85	Q	R
AT	1995-2010	1995-2010	1995-2010	1995-2010
BE	1995-2010	1995-2010	-	-
CZ	-	1995-2010	-	1995-2010
DE	1995-2010	1995-2010	1995-2010	1995-2010
DK	1995-2010	1995-2010	1995-2010	1995-2010
ES	1995-2010	1995-2010	1995-2010	-
FI	1995-2010	1995-2010	1995-2010	1995-2010
FR	1995-2010	1995-2010	1995-2010	1995-2010
HU	-	1995-2010	-	-
IT	1995-2010	1995-2010	1995-2010	1995-2010
NL	1995-2010	1995-2010	1995-2010	1995-2010
PT	1996-2010	1996-2010	1996-2010	1996-2010
SE	1995-2010	-	1995-2010	1995-2010
SI	1995-2010	-	-	-

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations.

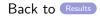


#### Results

#### Table 6: CES function parameter, estimated without boundaries

industry	$\lambda_{CL-I}$	$\gamma_{CL-I}$	$\delta_{CL}$	$\delta_{CL-I}$	$\nu_{CL-I}$	$\sigma_{CL}$	$\sigma_{CL-I}$	N
0	-0.004***	1.032***	0.447***	0.918***	1.57***	0.833	0.4***	191
Р	-0.003***	1.023***	0.373***	1***	0.889***	10	0.667	191
Q	0.009***	0.94***	0	0.862***	0.6***	1.429	0.333***	159
R	-0.005	1.04***	0	1***	0.901***	0.476	1.25	159
industry	$\lambda_{CI-L}$	$\gamma_{CI-I}$	δ <sub>CI</sub>	$\delta_{CI-L}$	$\nu_{CI-I}$	σα	$\sigma_{CI-I}$	N
0	-0.004***	1.031***	0.833***	0.492***	1.568***	0.455***	0.769	191
Р	-0.003***	1.023***	1***	0.373***	0.889***	0.385	10	191
Q	0.009***	0.94***	0	0.138	0.6***	1.111	0.333**	159
R	-0.003	1.019***	23.348	0	0.836***	1	1.25	159
industry	$\lambda_{LI-C}$	$\gamma_{II-C}$	$\delta_{II}$	$\delta_{LI-C}$	$\nu_{II-C}$	$\sigma_{II}$	$\sigma_{LI-C}$	N
0	-0.004***	1.031***	0.861***	0.592***	1.567***	0.455**	0.667	191
Р	-0.003***	1.023***	1***	0.627***	0.889***	0.476	10	191
Q	0.009***	0.94***	0.862***	1***	0.6***	0.333***	0.625	159
R	-0.005	1.04***	1***	1***	0.901***	0.476	1.25	159

Source: SPINTAN, EUROSTAT, EU KLEMS; own calculations. H0=1 for  $\sigma_k$  with  $k = \{CL, CI, LI, CL - I, CI - L, LI - C\}$ all other point estimates: H0=0; \*\*\* p<0.01, \*\* p<0.05, \* p<0.1



# Substitution Elasticity

Elasticity of substitution

- shows "the ease with which the varying factor can be substituted for others" (Hicks, 1932: p.117), or,
- it "measures the degree to which the substitutability of one factor for another varies as the proportion between the factors varies" Lerner (1933, 68), or, in other words,
- it measures the percentage change in factor proportions due to a change in marginal rate of technical substitution, or,

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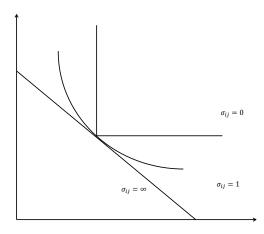
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 it is effectively a measure of the curvature of an isoquant (Lerner, 1933).

# CD and Leontief Production Function

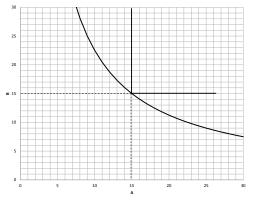
Figure 2: Production Functions and Elasticity





# CD and Leontief Production Function

Figure 3: CD and Leontief

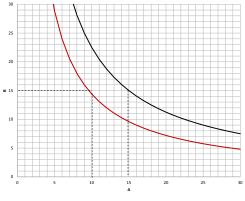


-Q=15, A=15, B=15



# CD and Leontief Production Function

Figure 4: CD and Leontief

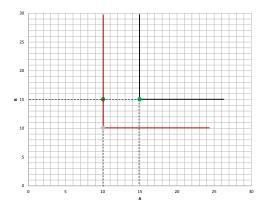


----------------------Q=12, A=10, B=15



# CD and Leontief Production Function

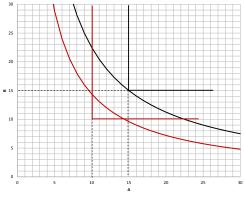
Figure 5: CD and Leontief



Back

# CD and Leontief Production Function

Figure 6: CD and Leontief



-----------------------Q=12, A=10, B=15

